

# FINANCING AND RENTAL OPTIONS



## WATER HEATER RENTALS

- **LOCAL SERVICE, IS BETTER SERVICE! YOU DON'T HAVE TO RENT YOUR WATER HEATER FROM A FACELESS CORPORATION; INSTEAD, YOU CAN HAVE PROMPT SERVICE FROM A LOCAL CONTRACTOR THAT OPERATES IN YOUR COMMUNITY.**
- **PAYMENTS ON YOUR ENBRIDGE BILL OR PRE-AUTHORIZED PAYMENTS**
- **LOW RATES & RATE INCREASE PROTECTION! THE RATE WILL BE PROTECTED WITH A 2.5% RATE INCREASE GUARANTEE.**

**RENT FROM THE EXPERTS**  
Why rent from a "Rentall Company" when you can rent your water heater from your local heating professionals...

**RENTAL WATER HEATER FACTS:**

- You are not renting your water heater from the "Gas Company"!
- Enbridge "sells" the water heater portfolio to Centria, an innovative energy services company based in the United Kingdom which operates in Canada under the brand name "Direct Energy" - monthly it now sells again to Enbridge! They bill on the gas bill, and they protect a lease that says that you to believe that any part of Enbridge! And they are not in any way affiliated with the Enbridge gas utility.
- United Gas "does not own Balance Home Comfort" - United Gas sold their rental business, Balance Home Comfort, which is now owned by Aloha Capital Partners, a U.S. based realtor!
- You have a Choice! There is nothing stopping you from getting a new energy efficient water heater from THE BOILER GUYS.
- Your water heater rental rate has gone up...A LOT! Check your bill, chances are your rate will increase by 20% to 30% and has increased to an average of 2.5% per year (2016-2020, 2021-2022).

**WHY RENT FROM THE BOILER GUYS?**

**RATE INCREASE PROTECTION PLUS...**

UNPREDICTABLE ANNUAL RATE INCREASE

**LOCAL SERVICE WITH A SMILE!**

**RENTAL WATER HEATER FACTS:**

- ✓ **LOCAL SERVICE IS BETTER SERVICE!** THE BOILER GUYS operates in your community and will be there, promptly, when needed.
- ✓ **FULLY TRANSFERABLE:** The rental is transferred to the new homeowner should you sell your home.
- ✓ **BILLED ON YOUR GAS BILL!** Just like Enbridge, your BOILER GUYS rental water heater can be conveniently billed on your gas bill or P.A.P. when payments on the gas bill are not available.
- ✓ **HASSLE FREE TANK REPLACEMENT!** THE BOILER GUYS will return your old tank.
- ✓ **LOW RATES & RATE INCREASE PROTECTION!** THE BOILER GUYS will give you a great rental rate from THE BOILER GUYS. This rate will be protected with a 2.5% rate increase guarantee.

**VISTA**

## HVAC RENT TO OWN

- **LOW MONTHLY PAYMENTS WITH RATE INCREASE PROTECTION**
- **ANNUAL MAINTENANCE OPTION**
- **FULL PARTS AND LABOR COVERAGE**
- **OWNERSHIP AT THE END OF THE TERM**
- **PAYMENTS COLLECTED ON YOUR ENBRIDGE GAS BILL OR PAP**
- **6 MONTH PAYMENT DEFERRAL WHEN YOU ADD A NEW RENTAL WATER HEATER**

**HVAC RENT TO OWN PROGRAM**  
The peace of mind of a rental,  
the path to ownership of financing

**PROGRAM FEATURES AND BENEFITS**

- ✓ **LOW MONTHLY PAYMENTS**
- ✓ **RATE INCREASE PROTECTION**
- ✓ **ANNUAL MAINTENANCE\***
- ✓ **FULL PARTS AND LABOR COVERAGE**
- ✓ **OWNERSHIP AT THE END OF THE TERM**
- ✓ **PAYMENTS COLLECTED ON YOUR ENBRIDGE GAS BILL OR P.A.P.**
- ✓ **6 MONTH PAYMENT DEFERRAL WHEN YOU ADD A NEW RENTAL WATER HEATER**

**HVAC REPAIRS CAN BE COSTLY, BUT RENTING HAS YOU COVERED!**

Repair Item	Repair Cost	Cost to Own
A/C Evaporator Coil	\$200	\$0
A/C Control Board	\$400	\$0
Furnace Heat Exchanger	\$1,000	\$0
Furnace Control Board	\$200	\$0
Furnace Igniter	\$100	\$0

**YOU'D HAVE TO SAVE OVER \$600/MONTH FOR 30 YEARS TO BUY A NEW HVAC SYSTEM AND A SERVICE AND MAINTENANCE PLAN COULD COST YOU \$30/MONTH OR MORE!**

Get your new, efficient HVAC system now and start saving money on your energy costs for a low monthly payment that includes worry free coverage.

**VISTA**

## EQUAL PAYMENT PLAN

- **0% INTEREST**
- **PAY FOR YOUR NEW EQUIPMENT SOONER AND ENJOY THE SAVINGS**
- **FAST CREDIT APPROVALS**
- **PROGRAM IS OFFERED THROUGH SELECT DEALERS**
- **PAYMENTS COLLECTED ON YOUR ENBRIDGE GAS BILL OR PAP**

**0% EQUAL PAYMENT PLAN**

**FEATURES & BENEFITS**

- ✓ **0% INTEREST ON YOUR NEW HVAC SYSTEM**
- ✓ **A SIMPLE, OPEN LOAN AGREEMENT**
- ✓ **FAST CREDIT APPROVALS**
- ✓ **PAYMENTS ON YOUR ENBRIDGE GAS BILL OR P.A.P.**

**DON'T LEAVE AN OLD WATER HEATER NEXT TO YOUR NEW FURNACE OR BOILER!**  
Rent a new water heater from the local service company you trust, THE BOILER GUYS!

- ✓ **LOCAL SERVICE IS BETTER SERVICE!** THE BOILER GUYS operates in your community and will be there, promptly, when needed.
- ✓ **Fully Transferable:** The rental is transferred to the new homeowner should you sell your home.
- ✓ **BILLED ON YOUR GAS BILL!** Just like Enbridge, your BOILER GUYS rental water heater can be conveniently billed on your gas bill or P.A.P. when payments on the gas bill are not available.
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**RATE INCREASE PROTECTION PLUS...**

UNPREDICTABLE ANNUAL RATE INCREASE

**LOCAL SERVICE WITH A SMILE!**

**VISTA**

## 5 OR 10 YEAR FINANCING

- **COMPETITIVE FIXED RATES FOR THE ENTIRE TERM!**
- **CHOOSE FROM 5 OR 10 YEAR TERMS**
- **FAST CREDIT APPROVALS**
- **PROGRAM IS OFFERED THROUGH SELECT DEALERS**
- **PAYMENTS COLLECTED ON YOUR ENBRIDGE GAS BILL OR PAP**

**HVAC LOAN PROGRAM**  
MAKING ENERGY EFFICIENT UPGRADES?  
WE CAN HELP WITH CONVENIENT MONTHLY PAYMENTS MADE EASY

**FEATURES & BENEFITS**

- ✓ **A SIMPLE, OPEN LOAN AGREEMENT**
- ✓ **CHOOSE FROM 5 OR 10 YEAR TERMS**
- ✓ **FIXED INTEREST RATE FOR THE ENTIRE TERM**
- ✓ **FAST CREDIT APPROVALS**
- ✓ **PAYMENTS ON YOUR ENBRIDGE GAS BILL OR P.A.P.**

**WHY LEAVE AN OLD WATER HEATER NEXT TO YOUR NEW FURNACE?**  
Rent a new, energy efficient water heater from THE BOILER GUYS!

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